



**CLA and Safeguarding Commissioning
Farnham House
Six Hills Way
Stevenage
SG1 2FQ
Postal Point: SFAR204**

Email: via Correspondence area within In-Tend



Date: 11th August 2025

Dear 

CONTRACT: The Provision of Homecare and Support Services for Children and Young People in Hertfordshire (“the Contract”)

CONTRACT REF: Lot 3 - HCC2315320

Re: NOTIFICATION OF AWARD DECISION

I am writing to inform you that following the Evaluation Panel's evaluation of tenders in relation to the aforementioned Framework Agreement, your tender has not been successful on this occasion.

Standstill Period

Hertfordshire County Council (“the Council”) intends to conclude a Framework Agreement with those listed in **Appendix 1**. In accordance with the procurement documents, the Council have chosen to implement a standstill period between this notification to you and the Council concluding the Framework Agreement with the successful tenderers. The standstill period ends at midnight at the end of Thursday 21st August 2025. Please note that the Council will not conclude the Framework Agreement with the successful tenderers before this date

Tender Evaluation Process

As indicated in the tender documents and in particular the Instructions to Tenderers document, tender submissions were evaluated against the pre-determined award criteria and evaluation methodology (detailed below for ease of reference):-

- 1) The award criteria based 100% on Quality, with a minimum 50% score.
- 2) The pre-determined evaluation criteria and sub-criteria for the award of the Contract specified in the Instructions to Tenderers.

Your submission failed to meet the mandatory requirement(s) and was therefore not further evaluated against the Award Criteria detailed in the Instructions to Tenderers. The reason(s) for this decision are detailed in **Appendix 2 - Tender Evaluation Matrix** of this notice.

It is the intention of the Council to complete contractual formalities with the successful tenderer following the conclusion of the standstill period.

This notification is sent without prejudice to the Council's right to abandon the procurement, cancel the award procedure, or suspend the award of the Contract for any reason.

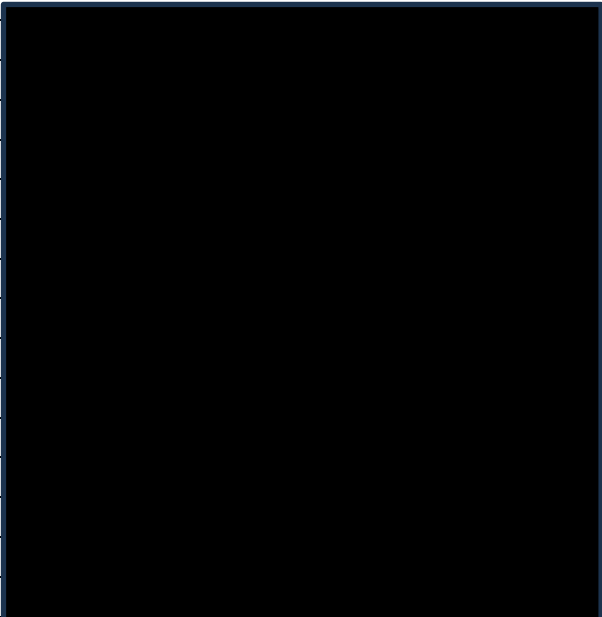
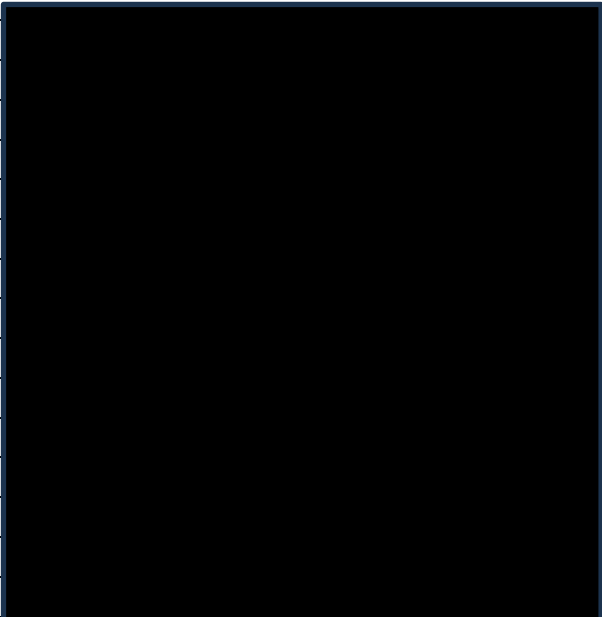
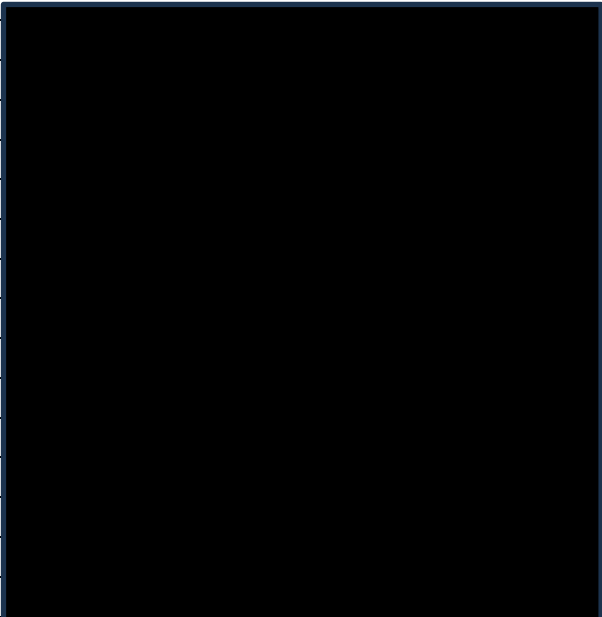
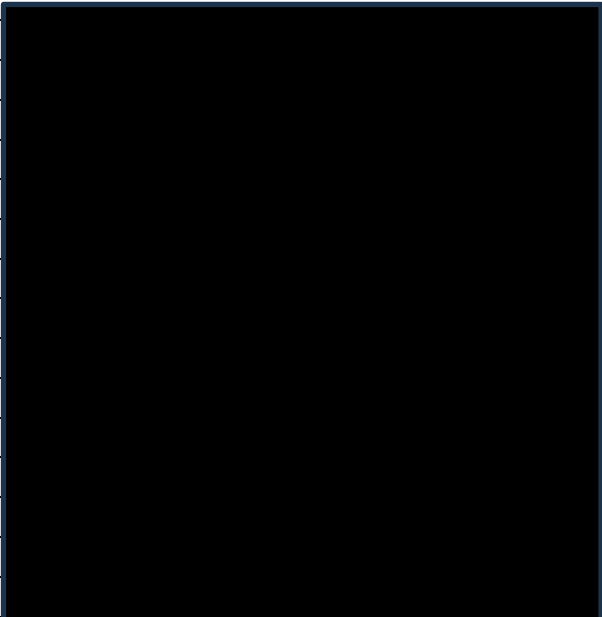
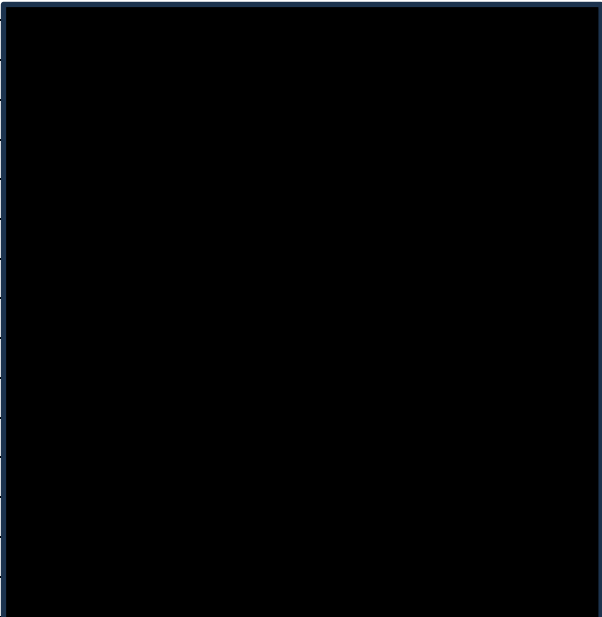
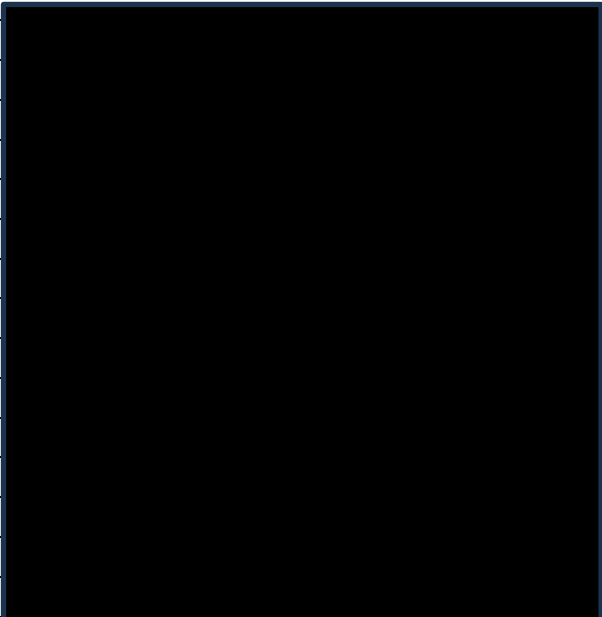
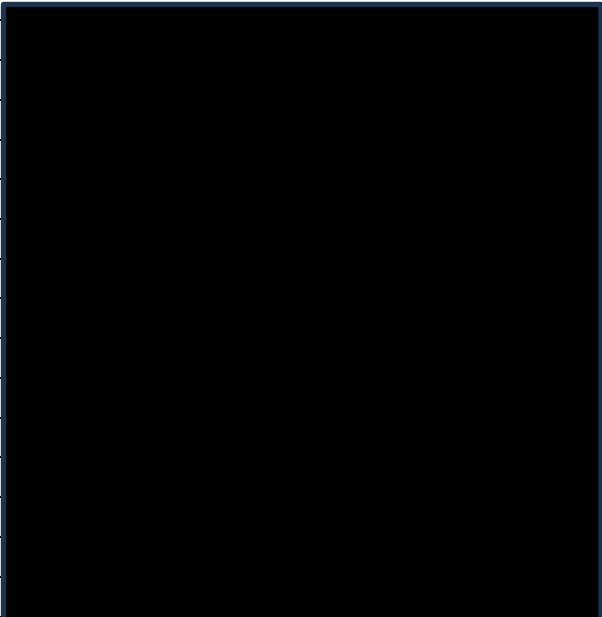
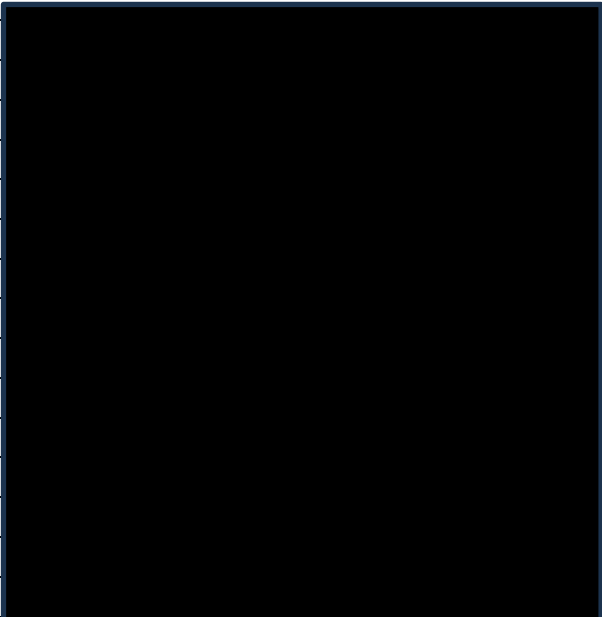
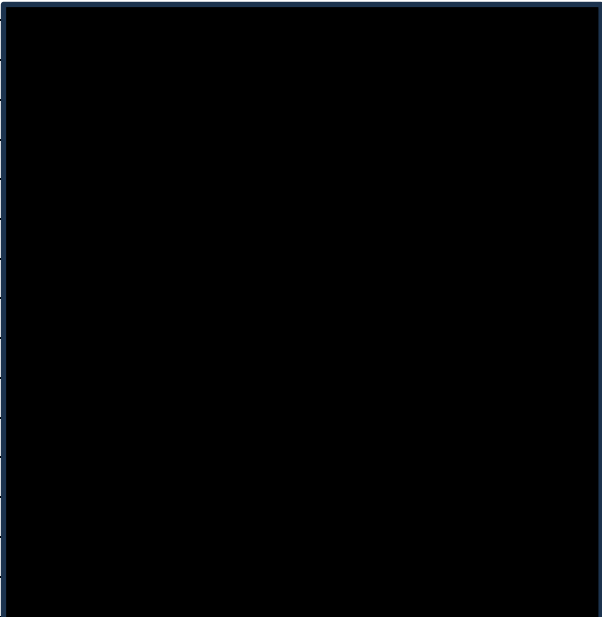
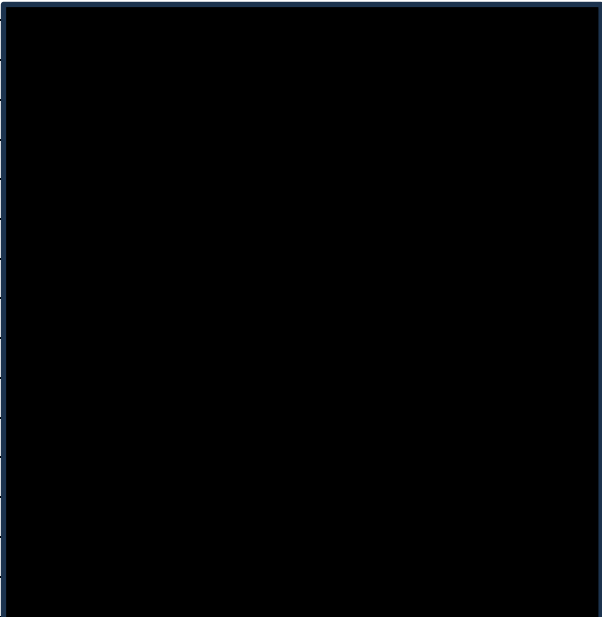
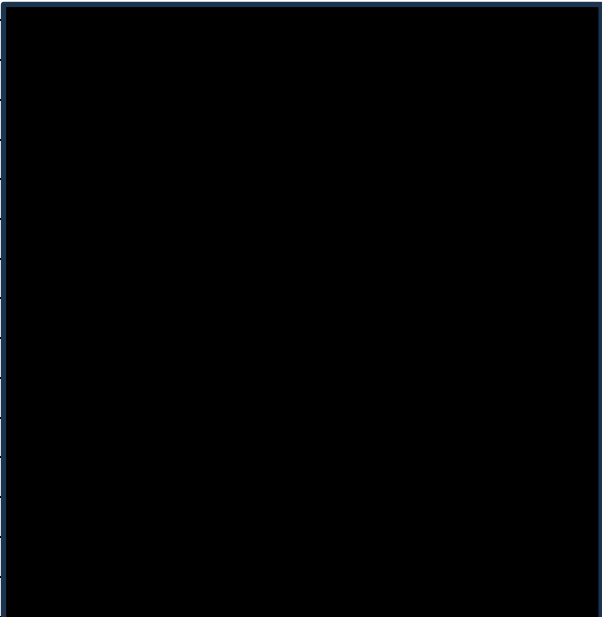
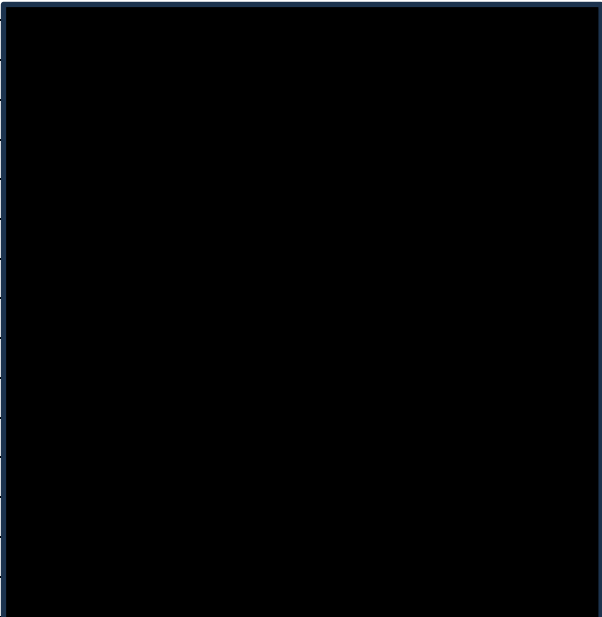
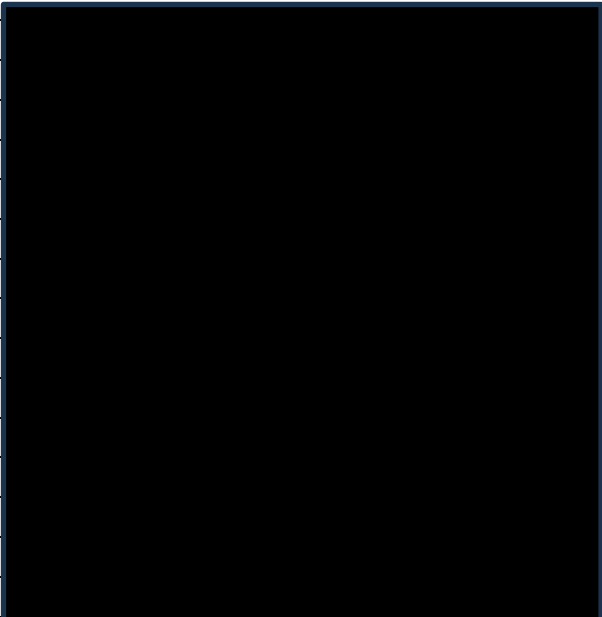
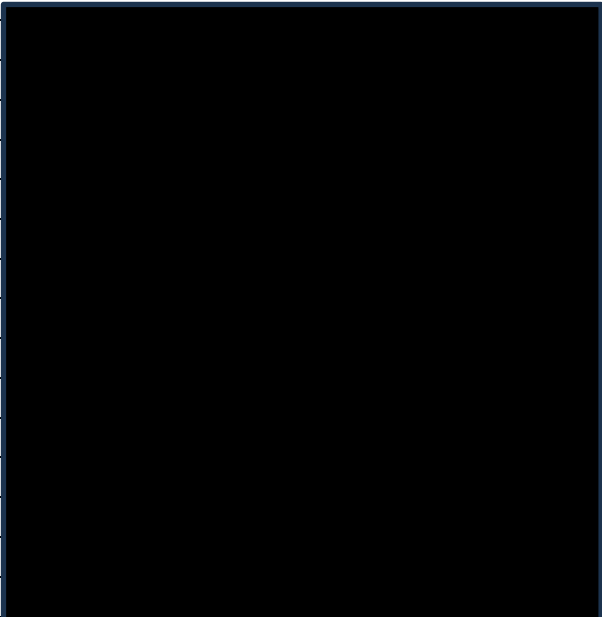
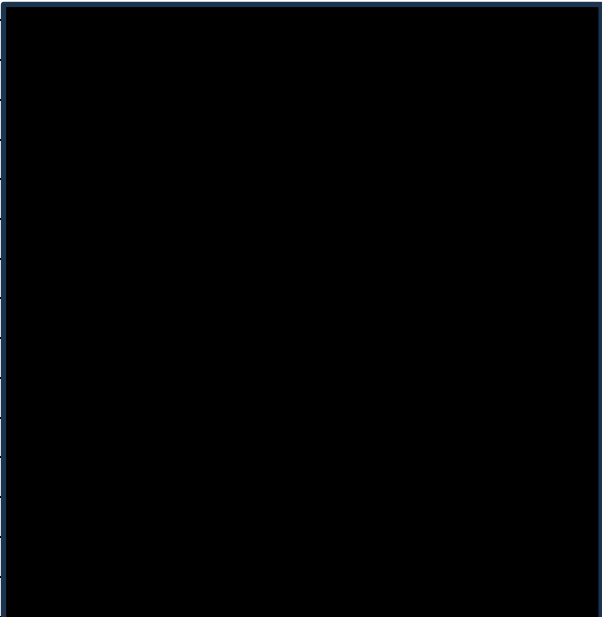
Thank you for investing your time in tendering for one of the Council's requirements, and we hope that you will not be deterred from tendering for future contract opportunities let by the Council.

Yours sincerely,

Clair Jones

Clair Jones
Commissioning Manager
CLA and Safeguarding Commissioning
For and on behalf of Hertfordshire County Council

APPENDIX 1 – PROVIDERS AWARDED TO LOT 3

Provider	Total Quality Weighted Score
	96.25
	96.25
	96.25
	96.25
	96.25
	95.00
	86.25
	86.25
	80.00
	76.25
	76.25
	75.00
	60.83
	53.75
	52.50

These tenders were of a high standard, scoring above the 50% quality threshold set.

APPENDIX 2 – TENDER EVALUATION MATRIX

PROVISION OF HOMECARE & SUPPORT SERVICES FOR CHILDREN & YOUNG PEOPLE IN HERTFORDSHIRE
HCC2315320 Lot 3 - Support to Prevent Family / Placement Breakdown

TENDERER'S NAME: In-Home

MANDATORY REQUIREMENTS (Pass/Fail)

Stage 1: Qualification					
Bid Form No.	Bid Form	Mandatory (P/F)	Assessment	Assessor/s	Assessor Comments
Bid Form 1	Your Information & the bidding model	Non Scored	Completed	Panel	
Bid Form 1	1.1e Company Number	Non Scored	Completed	Panel	08294099
Bid Form 1	1.1j SME	Yes/No	Yes	Panel	
Bid Form 1	1.4 Operational Address	Non Scored	Completed	Panel	Letchworth
Bid Form 2	Exclusion Grounds	Pass/Fail	Pass	Panel	
Bid Form 3	Mandatory & Discretionary grounds relating to the payment of taxes & social security contributions	Pass/Fail	Pass	Panel	
Bid Form 4	Grounds for discretionary exclusion	Pass/Fail	Pass	Panel	
Bid Form 4	4.1g Conflicts of Interest with HCC Officers	Non Scored	Completed	Panel	None declared

Stage 2 - Selection

Stage 2A - Economic & Financial Standing

Bid Form No.	Bid Form	Mandatory (P/F)	Assessment	Assessor/s	Assessor Comments
Bid Form 5	Economic and Financial Standing	Pass/Fail	Pass	Finance	
Bid Form 5	Prompt Payment Discount	Non Scored	Completed	Finance	none

Stage 2B - Technical & Professional Ability

Bid Form 6.1	Experience: Case Study 1 (Ref: CS1)	Pass/Fail	0	Panel	<p>Case Study response does not meet any of the Specification requirements and addresses zero (0) of the following items satisfactorily:</p> <ul style="list-style-type: none"> •Stability for a family with CYP with complex and challenging behaviours •Reduction in safeguarding concerns which have prevented CYP coming into care •Improved parenting and family relationships which have led to improved outcomes for CYP <p>The TEP agree that the case study demonstrates good ability to manage complex and challenging health needs, but not the complex and challenging behaviours displayed by CYP that require additional support to prevent admission to care or placement breakdown.</p> <p>Agree Not Met</p>
Bid Form 6.1	Experience: Case Study 1 (Ref: CS1)		Fail		
Bid Form 6.1	Experience: Case Study 2 (Ref: CS2)	Pass/Fail	0	Panel	<p>Case Study response does not meet any of the Specification requirements as it addresses less than three (3) of the following items satisfactorily:</p> <ul style="list-style-type: none"> •A flexible and adjustable approach to meet the family and CYP needs •Timely intervention and support to avoid family breakdown •Positive links with Education Provision (if appropriate), CAMHS/PALMS and therapy services e.g. OT (if appropriate) and Social Work Team •Working well in partnership with other support and accommodation providers/partners/stakeholders inside the care sector •A collaborative approach with other contractors/partners/stakeholders outside of specific care sector •Utilisation of additional local support from community-based organisations •Positive outcomes as a result of intervention <p>There was little or no evidence of a flexible and adjustable approach for a CYP or their family. There was no evidence to support a family breakdown, working with a CYP's education provision or CAMHS/Health services. There was no evidence of working with stakeholders within the childrens care sector or outside of the childrens care sector.</p> <p>The case study is for an Adult and the provider worked with Adult Services – therefore there is no evidence of meeting the requirements.</p> <p>The score is a 0 – Not Met</p>
Bid Form 6.2	Explanation of how you meet selection criteria if a case study cannot be provided	Pass/Fail		Panel	
Bid Form 6.3	Intention to Sub contract	Pass/Fail	Pass	Panel	
Bid Form 7.1	Insurance	Pass/Fail	Pass	Panel	self certified. Please seek evidence upon award
Bid Form 7.2	Data Protection	Pass/Fail	Pass	Panel	
Bid Form 7.3	Health & Safety	Pass/Fail	Pass	Panel	
Bid Form 7.4 / 7.5	Requirement under the Public Contract Regulations 2015 (Regulation 113)	Non Scored	Completed	Panel	
Bid Form 8	CRC, DBS and Right to work in the UK	Pass/Fail	Pass	Panel	
Bid Form 9	Standards Regulation & Compliance	Pass/Fail	Pass	Panel	